

RadonAway-RCi Newsletter

Happy New Year!

Jan. 2017



IN THIS ISSUE

Partner Spotlight: Professional Home Inspection Service

Product Spotlight: Minihelics

Business Tip: Training

Radon Action Month

Changing the Face of Lung Cancer

Spruce Job Postings

PARTNER SPOTLIGHT:

George Schambach
Professional Home
Inspection Service



"I have been working with Spruce Environmental, including RadonAway, RCi, and AccuStar, for over 12 years and find that the whole team is incredible. This starts at the top with Dave Hill, Carolyn Koke, and Shawn Price. Every time I have called to speak to any one of these people, they have spoken to me or returned my call promptly.

Ryan Richie was so instrumental in getting our

PRODUCT SPOTLIGHT:

Minihelic Differential Pressure Gauge

NEW! Accurate, effective, and low cost Minihelic gauges combine clean, compact design with the dependability you expect. Minihelics are easy to read, and operate safely at pressures up to 30 psig.



These gauges are manufactured to withstand the elements with polycarbonate lenses and durable mineral- and glass-filled nylon housings. Currently available in two models with ranges of 0-5" WC and 0-40" WC.

Call for more information and to order. **(800) 767-3703**

BUSINESS TIP:

Getting CE Credits is Easier than Ever!



In the age of advanced technology, planning your training schedule around unpredictable classroom offerings in your area is no longer the only way to get the CE credits you need.

Through Spruce Training, known for quality instruction and high student success rates, you can choose from a range of online and live webinar classes that you can take from the comfort and convenience of your home or office.

With the start of the new year, we've seen an influx of radon professionals signing up for courses to keep up with their renewals in 2017. Don't let your certifications lapse! As a radon professional on the front lines of creating safe and healthy indoor environments for families, it's important to maintain only the highest standards.

radon extended service plan up and running, and it is proving to be more successful every day. His passion for this was so overwhelming that it finally made me implement it into our business plan for the end of 2016.

I have also met and talked to Rick about system issues and designing of systems, and he has always helped me no matter how stupid the question may have been to him.

We find the equipment they sell top quality. They are always working and designing new equipment to make our lives easier and to make the system look more pleasing to our customers. This in itself separates us from other mitigators.

I have never had a question raised by RadonAway on a fan warranty or anything else I have felt was defective or not up to par. I have to assure you that defects are extremely rare.

Their support of CanSAR is so incredible, we have decided to donate \$10.00 to CanSAR on every radon system we install. We are also organizing a 5K and 10K run, walk, and bike marathon for CanSAR in Binghamton, NY. We need to get the word out about radon and Liz's Law.

I look forward to working with the Spruce Environmental family for many years to come. Thank you for all you do, and much success in 2017 and the years to come."

- George Schambach

Do you want to be featured in the next spotlight?

Contact us at:
marketing@radonaway.com

See what courses are available to you [on our training website](#) or contact training@spruce.com for more information.

RADONAWAY NEWS:

Radon Action Month - Global Campaign

January is National Radon Action Month, and every year we strive to come up with new ways to communicate radon risk to families and others. Last year, our Radon Across the USA campaign was a success, and we are excited to take our campaign even farther this year - all around the world!



Throughout the month, we will show weekly snapshots from across the globe, featuring countries with robust national radon programs, as well as those who are in the early stages of establishing radon action plans and research. Radon is not only a threat here in the USA, but a worldwide threat, and one that we can prevent on a global scale by combining our knowledge, resources, and dedication to the cause.

Follow our campaign [on Facebook](#), and share our resources with your followers to spread the radon message.

RADON IN THE NEWS:

Changing the Face of Lung Cancer



More and more, we in the radon industry hear stories... People who are nonsmokers get diagnosed with late stage lung cancer, never having received a screening in time to have a chance at eradicating the deadly disease. In fact, it's estimated that in 2016, 10% of new cases of lung cancer were found in

never-smokers.

QUICK LINKS:

Our Websites:

[RadonAway](#)
[RCi](#)

Products

Radon Training

2016-17 Catalogs:

[RadonAway](#)
[RCi](#)



(800) 767-3703

sales@radonaway.com

Meet Dr. Cedric Grosnick, a never-smoker who passed away at age 60 from lung cancer, but not before becoming a tireless advocate for radon awareness. After his diagnosis, the Grosnick family home tested at over 100 pCi/L. Cedric's story is a poignant reminder for all of us in the industry of why we do what we do - to diminish the staggering death toll of 21,000 lives lost to radon every year in the U.S. alone. That's 21,000 mothers, fathers, daughters, and sons - people just like us. [Read more.](#)

SPRUCE JOB POSTINGS:

Come Work With Us!

Now Hiring in:

- Assembly
- Customer Service
- Engineering



[*Learn more about joining our team!*](#)