## RadonAway-RCi Newsletter

Summertime News! JUNE 2017



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## PARTNER SPOTLIGHT:

Eddie Huchingson <u>Healthy Home</u> Construction Services



"These are exciting times in the radon industry. With the changes in HUD requirements for multi-family construction implemented only last year, we saw a great opportunity to expand our business.

Multi-family testing and mitigation courses offered by Spruce Training gave us the techniques, standards, requirements and reference material to confidently design, install and test in new construction as well as existing buildings, and it shows in our bottom line!

# PRODUCT SPOTLIGHT: NEW! LS Short-Term Test Kit Hangers

When our Engineering,
Marketing, and Sales teams are
working together to dream up
our new product offerings, your
requests are at the top of our
list! <u>NEW</u> LS Short-Term Test Kit
Hangers are an AccuStar and
RadonAway exclusive,
designed with you and your
needs in mind. These handy
hangers are made only for us
and are intended to hold test kit
vials during radon testing.



Terry Kerwin from Reliant Radon Solutions in Colorado says, "With deploying over 1,000 test kits in schools and daycare centers, the hangers have been instrumental in providing safe and secure installation. The labeling also helps prevent an unknowing person from removing and discarding it. This is a fantastic product!"

These hangers can be pinned to the wall or hung from the ceiling with a paperclip or pushpin (not included). **Learn more.** 

### TECH TIP:

### Choosing the Right Sealing Tape

At RadonAway, we know that when you're a professional who takes pride in getting the job done right the first time, no detail is too small.

This year, we've expanded our crawlspace encapsulation product offerings further with the addition of three new sealing tapes to better meet your needs. For best results when sealing vapor barrier, choose the right tape for the job. The chart below gives you a quick guide to tape selection.

So far in 2017, 50% of our work has been multi-family, and we are building relationships with companies that will surely bring us business for years to come.

Thanks to the good people at Spruce, RadonAway, and RCi, we have a partner that truly cares about our business.

Whether it's the alwaysfriendly voices at RCi that place my orders, the convenience of shipping out of Denver to minimize my delivery time, the continued education provided by Spruce, or the knowledgeable staff and top-of-the-line inventory at RadonAway...

Healthy Home Construction Services is grateful to have them by our side."

- Eddie Huchingson

Do you want to be featured in the next spotlight?

Contact us at: marketing@radonaway.com

### **QUICK LINKS:**

#### **Our Websites:**

RadonAway RCi

#### **Products**

#### Radon Training

**NEW!** 2017-2018 Catalogs:

RadonAway RCi





| PRODUCT               | P/N   | SIZE                  | COLOR  | USE                                      |
|-----------------------|-------|-----------------------|--------|--|
| Butyl Seal<br>Tape    | 68111 | 2" x 50'              | black  | Bonds barrier to poured concrete & block |
| Vapor Seal<br>Tape    | 68112 | 4" x 160'             | silver | Seals barrier<br>overlap & cut<br>seams  |
| Vapor Boot<br>Tape    | 68113 | 2" x 16.4'            | black  | Seals pipe boot to pipe                  |
| Vapor Barrier<br>Tape | 68017 | 4" x 108' x<br>10 MIL | black  | Seals barrier<br>overlap & cut<br>seams  |
| Vapor Barrier<br>Tape | 68066 | 4" x 108' x<br>9 MIL  | white  | Seals barrier<br>overlap & cut<br>seams  |
| Eternabond            | 68086 | 2" x 50'              | white  | Bonds barrier to poured concrete & block |

## RADONAWAY NEWS: Denver LUNG FORCE Walk A Success!



The RadonAway 86ers were proud to participate in another LUNG FORCE Walk this past weekend, this time in Denver, Colorado at the Denver Botanic Gardens. A huge thank you to everyone who donated to this life-saving cause, and an extra special thank you to the ladies at Reliant Radon Solutions for joining our team!

The event was a great success, drawing together survivors, families, local businesses, and others with a stake in raising lung cancer awareness and reducing the death toll of this devastating disease.

We enjoyed chatting with other walkers and the chance to hand out free test kits and informational radon literature. We hope to participate in more of these walks in the future - every bit goes a long way for this important cause! (800) 767-3703

sales@radonaway.com

## RADON IN THE NEWS: June is National Healthy Homes Month



For the second year, June is National Healthy Homes Month under the U.S. Department of Housing and Urban Development. According to HUD, "This month-long celebration offers an opportunity to learn more about housing and its impact on health and provide resources to

encourage local activities as well as empower families to protect themselves from hazards in their home."

"Radon safety" is one of the 7 target focuses of the month-long awareness push, along with lead poisoning, asthma, and safe indoor pest control.

In the radon industry, it can often be a struggle to communicate to homeowners, government officials, healthcare professionals, and others why they should be concerned about radon. We must take every opportunity we can to get the word out, whether in person or via social media. **Learn more.** 

## **SPRUCE JOB POSTINGS:**

### Come Work With Us!

Now Hiring in:

- Marketing
- Production
- Customer Service
- Engineering
- Shipping

Learn more about joining our team!

